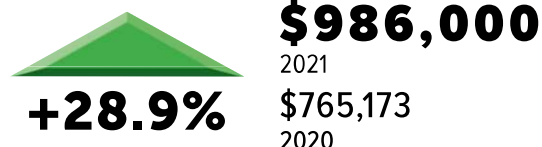


JUNE 2021 VS. JUNE 2020 YEAR-TO-DATE SUMMARY

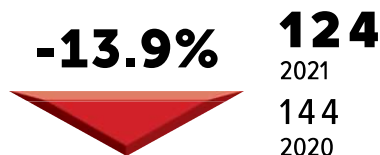
Single Family Homes



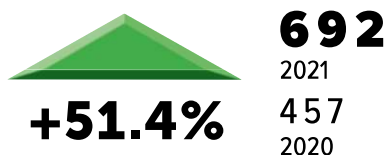
MEDIAN SALES PRICE



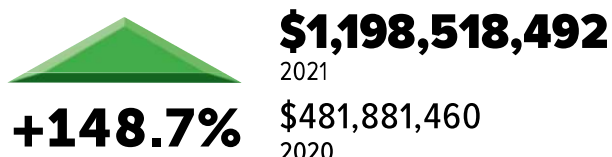
DAYS ON THE MARKET



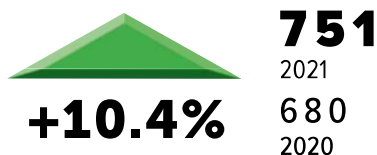
CLOSED SALES



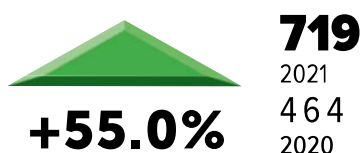
SALES VOLUME



NEW LISTINGS



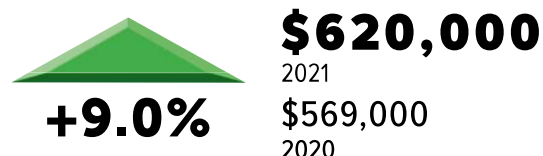
PENDING SALES



Condominium



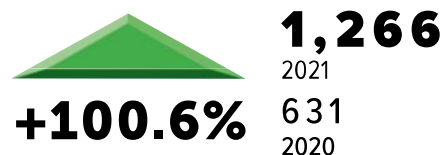
MEDIAN SALES PRICE



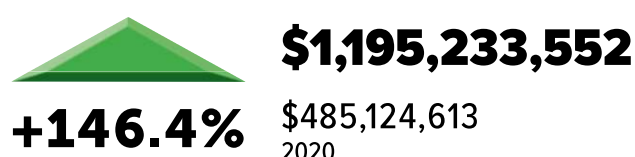
DAYS ON THE MARKET



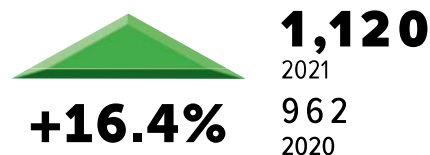
CLOSED SALES



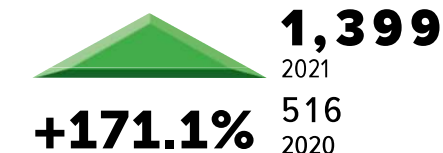
SALES VOLUME



NEW LISTINGS



PENDING SALES



Bonnie McCrystal

Realtor® Broker | R(B)-23335

808-868-8673

bonniemccrystal@kw.com

www.themauihome.com



YEAR-TO-DATE DETAILS BY REGION

JUNE 2021

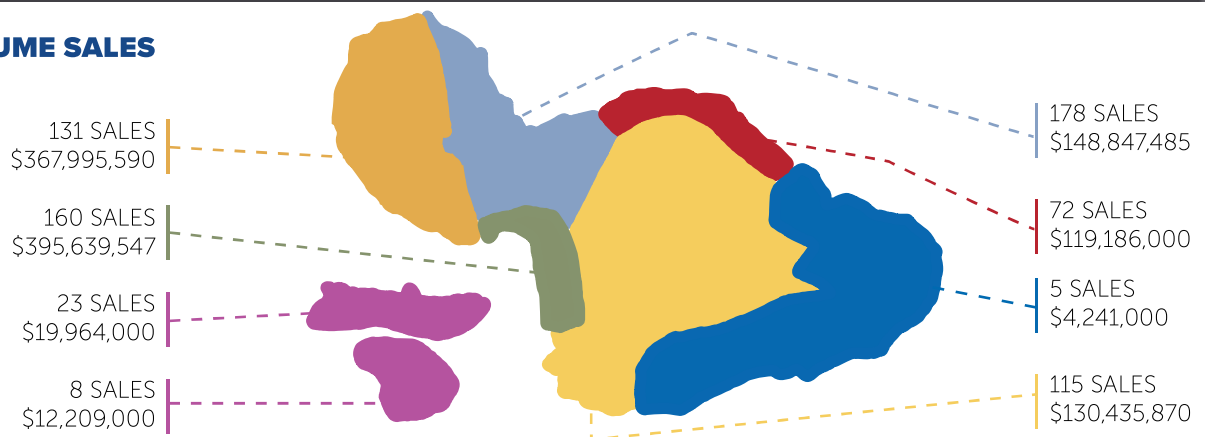
Single Family Homes



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2021	Sales 2020	Percent Change	Median 2021	Median 2020	Percent Change	Volume 2021	Volume 2020	Percent Change
CENTRAL									
Kahakuloa	1	--	--	\$1,540,000	--	--	\$1,540,000	--	--
Kahului	59	49	20.4% ▲	\$779,000	\$675,000	15.4% ▲	\$45,999,600	\$33,399,370	37.7% ▲
Wailuku	118	109	8.3% ▲	\$797,728	\$721,825	10.5% ▲	\$101,307,885	\$77,721,723	30.3% ▲
NORTH SHORE									
Haiku	50	38	31.6% ▲	\$1,177,500	\$962,500	22.3% ▲	\$68,504,000	\$45,115,000	51.8% ▲
Sprecklesville/Paia/Kuau	22	8	175.0% ▲	\$1,362,500	\$924,950	47.3% ▲	\$50,682,000	\$8,182,400	519.4% ▲
EAST MAUI									
Hana	5	2	150.0% ▲	\$780,000	\$756,500	3.1% ▲	\$4,241,000	\$1,513,000	180.3% ▲
Kaupo	--	--	--	--	--	--	--	--	--
Kearae	--	--	--	--	--	--	--	--	--
Kipahulu	--	--	--	--	--	--	--	--	--
Nahiku	--	1	-100.0% ▼	--	\$795,000	--	--	\$795,000	-100.0% ▼
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	49	33	48.5% ▲	\$1,225,000	\$950,000	28.9% ▲	\$68,482,000	\$35,663,768	92.0% ▲
Makawao/Olinda/Haliimaile	33	34	-2.9% ▼	\$800,000	\$730,000	9.6% ▲	\$29,347,321	\$29,654,300	-1.0% ▼
Pukalani	33	27	22.2% ▲	\$888,000	\$756,000	17.5% ▲	\$32,606,549	\$20,421,333	59.7% ▲
SOUTH MAUI									
Kihei	99	65	52.3% ▲	\$949,000	\$820,000	15.7% ▲	\$131,201,499	\$71,914,203	82.4% ▲
Maalaea	1	--	--	\$2,475,000	--	--	\$2,475,000	--	--
Maui Meadows	22	8	175.0% ▲	\$1,479,500	\$1,215,000	21.8% ▲	\$35,331,500	\$10,325,550	242.2% ▲
Wailea/Makena	38	12	216.7% ▲	\$4,241,000	\$2,480,000	71.0% ▲	\$226,631,548	\$29,920,000	657.5% ▲
WEST MAUI									
Honokohau	--	--	--	--	--	--	--	--	--
Kaanapali	35	13	169.2% ▲	\$2,325,000	\$1,900,000	22.4% ▲	\$103,966,666	\$28,190,005	268.8% ▲
Kapalua	20	4	400.0% ▲	\$4,087,500	\$3,150,000	29.8% ▲	\$102,402,500	\$14,720,000	595.7% ▲
Lahaina	41	18	127.8% ▲	\$2,175,000	\$1,245,000	74.7% ▲	\$106,962,124	\$33,028,418	223.8% ▲
Napili/Kahana/Honokowai	33	14	135.7% ▲	\$1,105,000	\$1,100,000	0.5% ▲	\$41,064,300	\$26,838,890	53.0% ▲
Olowalu	2	--	--	\$6,800,000	--	--	\$13,600,000	--	--
LANAI & MOLOKAI									
Lanai	8	9	-11.1% ▼	\$1,075,000	\$445,000	141.6% ▲	\$12,209,000	\$8,211,000	48.7% ▲
Molokai	23	13	76.9% ▲	\$575,000	\$475,000	21.1% ▲	\$19,964,000	\$6,267,500	218.5% ▲

TOTAL UNIT & VOLUME SALES

By Region





YEAR-TO-DATE DETAILS BY REGION

JUNE 2021

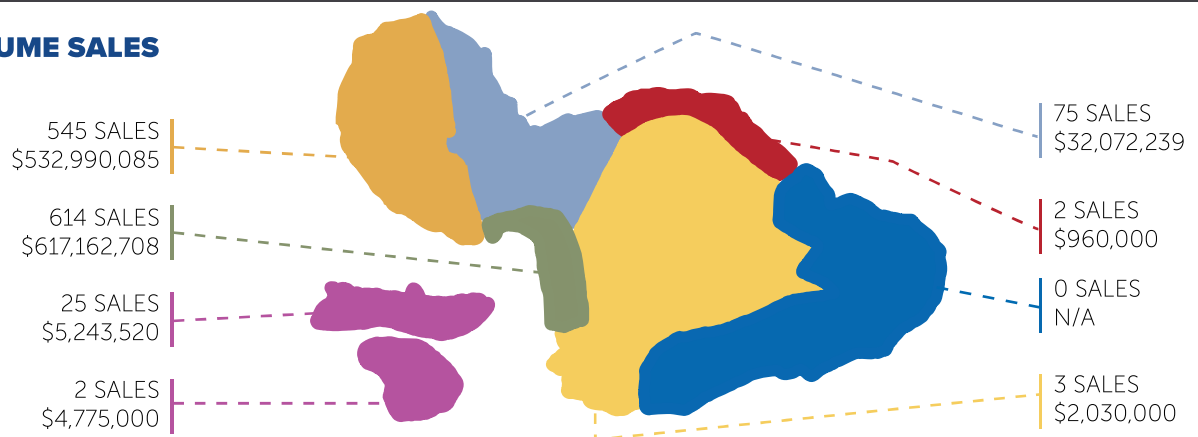
Condominiums



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2021	Sales 2020	Percent Change	Median 2021	Median 2020	Percent Change	Volume 2021	Volume 2020	Percent Change
CENTRAL									
Kahakuloa	--	--	--	--	--	--	--	--	--
Kahului	13	19	-31.6% ▼	\$180,000	\$138,000	30.4% ▲	\$3,282,000	\$2,804,200	17.0% ▲
Wailuku	62	40	55.0% ▲	\$426,000	\$400,000	6.5% ▲	\$28,790,239	\$17,289,698	66.5% ▲
NORTH SHORE									
Haiku	--	--	--	--	--	--	--	--	--
Sprecklesville/Paia/Kuau	2	1	100.0% ▲	\$480,000	\$385,000	24.7% ▲	\$960,000	\$385,000	149.4% ▲
EAST MAUI									
Hana	--	--	--	--	--	--	--	--	--
Kaupo	--	--	--	--	--	--	--	--	--
Keanae	--	--	--	--	--	--	--	--	--
Kipahulu	--	--	--	--	--	--	--	--	--
Nahiku	--	--	--	--	--	--	--	--	--
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	--	--	--	--	--	--	--	--	--
Makawao/Olinda/Haliimaile	--	--	--	--	--	--	--	--	--
Pukalani	3	5	-40.0% ▼	\$695,000	\$675,000	3.0% ▲	\$2,030,000	\$3,582,000	-43.3% ▼
SOUTH MAUI									
Kihei	407	216	88.4% ▲	\$535,000	\$488,750	9.5% ▲	\$247,988,308	\$128,837,645	92.5% ▲
Maalaea	35	19	84.2% ▲	\$480,000	\$365,000	31.5% ▲	\$16,865,900	\$7,803,950	116.1% ▲
Maui Meadows	--	--	--	--	--	--	--	--	--
Wailea/Makena	172	51	237.3% ▲	\$1,398,000	\$1,100,000	27.1% ▲	\$352,308,500	\$84,194,500	318.4% ▲
WEST MAUI									
Honokohau	--	--	--	--	--	--	--	--	--
Kaanapali	138	82	68.3% ▲	\$965,000	\$1,075,000	-10.2% ▼	\$175,088,900	\$113,084,131	54.8% ▲
Kapalua	79	13	507.7% ▲	\$1,130,000	\$770,000	46.8% ▲	\$148,486,250	\$16,921,000	777.5% ▲
Lahaina	100	72	38.9% ▲	\$556,990	\$679,000	-18.0% ▼	\$76,503,545	\$51,497,567	48.6% ▲
Napili/Kahana/Honokowai	228	98	132.7% ▲	\$529,000	\$499,700	5.9% ▲	\$132,911,390	\$53,065,422	150.5% ▲
Olowalu	--	--	--	--	--	--	--	--	--
LANAI & MOLOKAI									
Lanai	2	3	-33.3% ▼	\$2,387,500	\$850,000	180.9% ▲	\$4,775,000	\$3,408,000	40.1% ▲
Molokai	25	12	108.3% ▲	\$180,000	\$200,000	-10.0% ▼	\$5,243,520	\$2,251,500	132.9% ▲

TOTAL UNIT & VOLUME SALES

By Region



YEAR-TO-DATE DETAILS BY REGION

JUNE 2021

Vacant Land



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2021	Sales 2020	Percent Change	Median 2021	Median 2020	Percent Change	Volume 2021	Volume 2020	Percent Change
CENTRAL									
Kahakuloa	2	3	-33.3% ▼	\$395,000	\$425,000	-7.1% ▼	\$790,000	\$1,255,000	-37.1% ▼
Kahului	--	1	-100.0% ▼	--	\$225,000	--	--	\$225,000	-100.0% ▼
Wailuku	20	6	233.3% ▲	\$632,500	\$337,500	87.4% ▲	\$15,284,500	\$1,984,500	670.2% ▲
NORTH SHORE									
Haiku	27	13	107.7% ▲	\$585,000	\$409,000	43.0% ▲	\$21,972,520	\$7,020,500	213.0% ▲
Sprecklesville/Paia/Kuau	--	--	--	--	--	--	--	--	--
EAST MAUI									
Hana	11	5	120.0% ▲	\$537,500	\$825,000	-34.8% ▼	\$10,607,500	\$5,674,000	86.9% ▲
Kaupo	1	--	--	\$350,000	--	--	\$350,000	--	--
Kearae	--	--	--	--	--	--	--	--	--
Kipahulu	--	--	--	--	--	--	--	--	--
Nahiku	1	--	--	\$400,000	--	--	\$400,000	--	--
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	28	17	64.7% ▲	\$922,793	\$415,000	122.4% ▲	\$28,726,585	\$8,142,850	252.8% ▲
Makawao/Olinda/Haliimaile	20	4	400.0% ▲	\$500,000	\$430,000	16.3% ▲	\$12,642,934	\$1,738,000	627.4% ▲
Pukalani	6	1	500.0% ▲	\$422,500	\$370,000	14.2% ▲	\$2,612,000	\$370,000	605.9% ▲
SOUTH MAUI									
Kihei	2	3	-33.3% ▼	\$584,750	\$330,000	77.2% ▲	\$1,169,500	\$1,570,000	-25.5% ▼
Maalaea	1	--	--	\$1,100,000	--	--	\$1,100,000	--	--
Maui Meadows	--	--	--	--	--	--	--	--	--
Wailea/Makena	4	1	300.0% ▲	\$1,307,500	\$675,000	93.7% ▲	\$6,210,000	\$675,000	820.0% ▲
WEST MAUI									
Honokohau	--	--	--	--	--	--	--	--	--
Kaanapali	42	5	740.0% ▲	\$575,000	\$370,000	55.4% ▲	\$27,681,007	\$2,278,575	1,114.8% ▲
Kapalua	32	2	1,500.0% ▲	\$970,000	\$800,000	21.3% ▲	\$36,370,000	\$1,600,000	2,173.1% ▲
Lahaina	11	3	266.7% ▲	\$907,000	\$1,504,500	-39.7% ▼	\$13,396,000	\$3,429,500	290.6% ▲
Napili/Kahana/Honokowai	2	--	--	\$433,638	--	--	\$867,275	--	--
Olowalu	3	--	--	\$950,000	--	--	\$5,400,000	--	--
LANAI & MOLOKAI									
Lanai	4	--	--	\$1,175,000	--	--	\$4,795,000	--	--
Molokai	19	6	216.7% ▲	\$125,000	\$107,500	16.3% ▲	\$3,240,499	\$809,500	300.3% ▲

TOTAL UNIT & VOLUME SALES

By Region

